

Architectural, engineering, and related services INDUSTRY FINANCIAL DATA AND RATIOS

Average by Year (Number of Financial Statements)

Financial Metric	Last 12 Months (22)	2015 (37)	2014 (56)	Last 5 Years (277)	All Years (1,215)
Current Ratio	2.37	2.32	4.24	4.06	3.32
Quick Ratio	2.11	1.90	3.87	3.39	2.71
Gross Profit Margin	77.67%	72.07%	73.57%	73.39%	75.32%
Net Profit Margin	27.35%	19.77%	22.62%	19.84%	16.41%
Inventory Days	--	9.16	1.63	12.69	10.36
Accounts Receivable Days	40.18	47.56	53.10	56.95	69.08
Accounts Payable Days	109.90	100.59	169.55	96.51	89.26
Interest Coverage Ratio	48.93	22.83	15.06	33.42	22.87
Debt-to-Equity Ratio	2.34	1.47	1.71	1.53	1.51
Debt Service Coverage Ratio	10.73	8.25	4.79	5.10	6.42
Return on Equity	52.50%	41.51%	52.31%	46.45%	45.22%
Return on Assets	43.14%	29.35%	28.12%	25.87%	22.78%
Gross Fixed Asset Turnover	9.08	7.95	8.56	8.43	8.66
Sales per Employee	\$143,056	\$117,864	\$121,582	\$134,822	\$121,715
Profit per Employee	\$28,753	\$19,247	\$13,818	\$13,792	\$21,180
Growth Metric	Last 12 Months (20)	2015 (32)	2014 (42)	Last 5 Years (217)	All Years (822)
Sales Growth	11.60%	9.94%	4.36%	3.78%	9.60%
Profit Growth	48.58%	23.55%	24.45%	13.36%	22.92%